

PUBLIC DISCLOSURE

May 22, 2024

COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

The Valley State Bank
Certificate Number: 15038

502 North Merchant Street
Belle Plaine, Kansas 67013

Federal Deposit Insurance Corporation
Division of Depositor and Consumer Protection
Kansas City Regional Office

1100 Walnut St, Suite 2100
Kansas City, Missouri 64106

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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INSTITUTION RATING

INSTITUTION'S CRA RATING: This institution is rated **Satisfactory**.

An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area, including low- and moderate-income (LMI) neighborhoods, in a manner consistent with its resources and capabilities.

The bank's performance under applicable criteria supports the overall Community Reinvestment Act (CRA) rating. The following points summarize this performance.

- The loan-to-deposit ratio is reasonable given the institution's size, financial condition, and assessment area credit needs.
- A majority of the small business, small farm, and home mortgage loans reviewed are located inside the assessment area.
- The geographic distribution of loans reflects excellent dispersion throughout the assessment area.
- The distribution of borrowers reflects reasonable penetration among businesses and farms of different sizes and individuals of different income levels.
- The bank did not receive any CRA-related complaints since the previous evaluation; therefore, this criterion was not evaluated.

DESCRIPTION OF INSTITUTION

The Valley State Bank is a full-service community bank headquartered in Belle Plaine, Kansas. Morley Bancshares Corporation, a one-bank holding company also located in Belle Plaine, owns the bank. The bank received a Satisfactory rating under the Interagency Small Institution Examination Procedures at the prior FDIC performance evaluation dated June 13, 2018. Since the previous evaluation, the institution had one branch opening in Wichita (March 2022), no branch closings, and no merger or acquisition activity.

The Valley State Bank currently operates five office locations, all of which are located in south central Kansas. The main office is in Sumner County, and the four branches (three in Wichita and one in Derby) are all located further north in neighboring Sedgwick County. Four of the five offices, including the newest Wichita branch, are traditional full-service facilities. The fifth office is a branch located within an area high school campus, and it is part of a joint program between the bank and the subject school district to help teach financial literacy to students. This branch serves the students and faculty of the school, and student interns help with bank operations.

The bank continues to offer commercial, residential, consumer, and agricultural loans. Small business and home mortgage loans remain a primary focus. The bank was also an active originator

of loans through the Small Business Administration’s Paycheck Protection Program, which operated in 2020 and 2021 to provide relief to small businesses and farms during the Coronavirus Disease 2019 pandemic.

The Valley State Bank provides a variety of deposit services including checking, savings, and money market deposit accounts, as well as certificates of deposit. Alternative banking services include internet and telephone banking, mobile banking, online bill pay, and access to a large network of ATMs.

According to the March 31, 2024 Reports of Condition and Income, the institution reported total assets of \$191.4 million, total deposits of \$160.0 million, and total loans of \$106.5 million. The following table illustrates the noted loan portfolio.

Loan Portfolio Distribution as of 3/31/2024		
Loan Category	\$(000s)	%
Construction, Land Development, and Other Land Loans	6,482	6.1
Secured by Farmland	10,532	9.9
Secured by 1-4 Family Residential Properties	34,721	32.6
Secured by Multi-family (5 or more) Residential Properties	0	0.0
Secured by Non-Farm Non-Residential Properties	30,153	28.3
Total Real Estate Loans	81,888	76.9
Commercial and Industrial Loans	9,082	8.6
Agricultural Production and Other Loans to Farmers	1,288	1.2
Consumer	14,057	13.2
Obligations of States and Political Subdivisions in the United States	0	0.0
Other Loans	25	0.0
Lease Financing Receivables (net of unearned income)	133	0.1
Less: Unearned Income	0	0.0
Total Loans	106,473	100.0
<i>Source: Reports of Condition and Income</i>		

Examiners did not identify any financial, legal, or other impediments that affect the bank’s ability to meet assessment area credit needs.

DESCRIPTION OF ASSESSMENT AREA

The Valley State Bank continues to designate all of Sumner and Sedgwick counties as its assessment area. Both counties remain part of the four-county Wichita, Kansas Metropolitan Statistical Area (MSA). The following sections detail demographic and economic information from the 2020 U.S. Census and 2023 D&B data for the assessment area.

Economic and Demographic Data

The assessment area includes 141 census tracts, of which 8 are low-income, 42 are moderate-income, 54 are middle-income, 35 are upper-income, and 2 have not been assigned an income classification. The LMI tracts are generally concentrated in and near central Wichita, and extend through the city’s southern suburban areas. Sumner County, where the bank is headquartered, consists entirely of middle- and upper-income tracts.

Of the bank’s five office locations, two are in upper-income tracts (main office and new northeast Wichita branch), two are in moderate-income tracts (Derby branch and high school branch), and one is in a middle-income tract (south Wichita branch.)

The following table illustrates select demographic characteristics of the assessment area.

Demographic Information of the Assessment Area						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	141	5.7	29.8	38.3	24.8	1.4
Population by Geography	546,206	3.7	26.6	38.0	31.1	0.6
Housing Units by Geography	231,652	4.5	29.4	38.1	27.0	1.1
Owner-Occupied Units by Geography	130,943	2.0	20.5	42.2	35.2	0.2
Occupied Rental Units by Geography	77,839	7.3	40.9	33.7	15.9	2.2
Vacant Units by Geography	22,870	9.4	41.4	30.0	17.0	2.2
Businesses by Geography	45,606	2.5	21.4	33.7	39.4	3.0
Farms by Geography	1,639	1.0	13.4	43.0	41.4	1.1
Family Distribution by Income Level	132,448	20.4	18.5	21.2	39.9	0.0
Household Distribution by Income Level	208,782	23.7	17.7	17.7	40.9	0.0
Median Family Income MSA - 48620 Wichita, KS MSA		\$74,120	Median Housing Value			\$140,763
			Median Gross Rent			\$835
			Families Below Poverty Level			9.2%
<i>Source: 2020 U.S. Census and 2023 D&B Data</i> <i>Due to rounding, totals may not equal 100.0%</i> <i>(*) The NA category consists of geographies that have not been assigned an income classification.</i>						

The Federal Financial Institutions Examination Council (FFIEC) updates median family income figures annually. The median family income figures for the Wichita, Kansas MSA were used to analyze home mortgage borrower profile performance. These figures along with the corresponding low-, moderate-, middle-, and upper-income thresholds are presented in the following table.

Median Family Income Ranges				
Median Family Incomes	Low <50%	Moderate 50% to <80%	Middle 80% to <120%	Upper ≥120%
Wichita, KS MSA Median Family Income (48620)				
2022 (\$85,700)	<\$42,850	\$42,850 to <\$68,560	\$68,560 to <\$102,840	≥\$102,840
2023 (\$85,200)	<\$42,600	\$42,600 to <\$68,160	\$68,160 to <\$102,240	≥\$102,240
<i>Source: FFIEC</i>				

The 2023 D&B data indicates the primary industries in the assessment area include the services industries, which comprise 37.0 percent of all area businesses (non-farm and farm); followed by non-classifiable establishments at 17.7 percent; and finance, insurance, and real estate at 12.7 percent. This data also indicates that a notable number of area businesses are relatively small with 90.4 percent having less than ten employees, and 89.8 percent operating from a single location.

Competition

The competition for financial services in the assessment area is strong. According to June 30, 2023 FDIC Deposit Market Share data, there are 43 banks operating 170 offices in the assessment area. The Valley State Bank ranks 17th in deposit market share among these banks, with 0.8 percent of the market’s deposits.

Community Contact

Examiners may contact community members or other third parties in the assessment area to help gain insight into the area’s economy, demographic trends, and business environment. This information not only helps in identifying credit needs, but also assists in determining whether local financial institutions are responsive to those needs.

A contact actively serving businesses in the area indicated that despite ongoing inflation and labor market challenges, many area businesses have been able to strategically adjust operations in order to carry on fairly normally. However, credit has tightened even more this past year, making it challenging for smaller businesses to obtain needed financing. The primary credit needs continue to include business and home mortgage loans, and other consumer-related loans. The contact indicated that area financial institutions generally do what they can to be active in their communities, and responsive to area credit needs. In the current environment, the contact felt that smaller community banks have become more crucial, as they sometimes can be more flexible in their underwriting than their larger counterparts.

Credit Needs

Considering demographic and economic data, examiners determined that home mortgage and small business loans represent the primary credit needs in the assessment area. This conclusion is supported by comments from the community contact, as well as area demographics on the number of housing units and small businesses in the assessment area.

SCOPE OF EVALUATION

General Information

Examiners conducted this CRA evaluation using Interagency Small Institution Examination Procedures. The evaluation covers the period from the prior evaluation dated June 13, 2018, to the current evaluation dated May 22, 2024.

Activities Reviewed

Examiners reviewed small business, small farm, and home mortgage loans for this evaluation. Examiners selected these products based on the bank's business strategy, loan portfolio composition, and the number and dollar volume of loans originated during the evaluation period. Since examiners determined that small business loans and home mortgage loans are the bank's primary products, these loans received the most weight in determining overall conclusions.

For the small business and small farm loans, examiners reviewed activity for 2023 since management indicated the bank's lending patterns for that year are reasonably representative of the bank's overall lending patterns since the previous evaluation. The 2023 bank records showed 102 small business loans totaling \$8.5 million, and 36 small farm loans totaling \$3.3 million.

For the home mortgage loans, examiners reviewed all loans reported on the bank's 2022 and 2023 Home Mortgage Disclosure Act (HMDA) Loan Application Registers. This consisted of 76 loans totaling \$9.2 million in 2022, and 71 loans totaling \$8.3 million in 2023.

For the Lending Test, examiners reviewed all of the above noted loans to evaluate the Assessment Area Concentration criterion. For the Geographic Distribution criterion, examiners reviewed all loans inside the assessment area for all three loan products. To evaluate the Borrower Profile criterion, examiners reviewed all home mortgage and small farm loans, and a sample of small business loans inside the assessment area. The small business loan sample included 63 loans totaling \$5.0 million.

For the Geographic Distribution and the Borrower Profile analyses, examiners use prescribed comparative data as the standard of comparison in determining performance. Specifically, examiners used 2023 D&B data as the standard of comparison for the bank's small business and small farm lending performance, and 2022 HMDA aggregate and 2020 U.S. Census data as the standard of comparison for the bank's home mortgage lending performance. Examiners placed more weight on the comparisons to the aggregate data since it is typically a better indicator of market conditions and loan demand. Since there were no anomalies in the bank's home mortgage lending between 2022 and 2023, examiners only presented the analyses for 2022 since this is the most recent year with available aggregate data. Lastly, although both the number and dollar volume of loans are analyzed, examiners emphasize performance by number of loans because it is a better indicator of the number of businesses, farms, and individuals served.

CONCLUSIONS ON PERFORMANCE CRITERIA

LENDING TEST

The Valley State Bank demonstrates reasonable performance under the Lending Test. The bank’s performance in all evaluated criteria collectively supports this conclusion.

Loan-to-Deposit Ratio

The loan-to-deposit ratio is reasonable given the institution’s size, financial condition, and assessment area credit needs. The bank’s performance was evaluated based on the average of the 24 quarterly net loan-to-deposit ratios since the previous evaluation. The bank’s resulting average loan-to-deposit ratio of 71.1 percent compares reasonably to similarly situated banks. Examiners selected the similarly situated banks based on their asset size, geographic location, and product mix. The following table provides details.

Net Loan-to-Deposit Ratio Comparison		
Bank	Total Assets as of 3/31/2024 \$(000s)	Average Net Loan- to-Deposit Ratio (%)
The Valley State Bank, Belle Plaine, Kansas	191,351	71.1
Kanza Bank, Kingman, Kansas	273,066	75.6
Vintage Bank, Leon, Kansas	246,181	73.4
Carson Bank, Mulvane, Kansas	186,241	72.0
<i>Source: Reports of Condition and Income 6/30/2018 through 3/31/2024</i>		

Assessment Area Concentration

As shown in the following table, a majority of the small business, small farm, and home mortgage loans reviewed, by number and dollar volume, are located within the assessment area.

Lending Inside and Outside of the Assessment Area										
Loan Category	Number of Loans				Total #	Dollar Amount of Loans \$(000s)				Total \$(000s)
	Inside		Outside			Inside		Outside		
	#	%	#	%		\$	%	\$	%	
Home Mortgage										
2022	66	86.8	10	13.2	76	7,948	86.4	1,253	13.6	9,201
2023	56	78.9	15	21.1	71	5,630	67.8	2,670	32.2	8,300
Subtotal	122	83.0	25	17.0	147	13,578	77.6	3,923	22.4	17,501
Small Business	85	83.3	17	16.7	102	7,080	82.8	1,466	17.2	8,546
Small Farm	25	69.4	11	30.6	36	1,781	54.5	1,485	45.5	3,266
<i>Source: Bank Data Due to rounding, totals may not equal 100.0%</i>										

Geographic Distribution

The geographic distribution of loans reflects excellent dispersion throughout the assessment area. Although the small farm lending performance was reasonable, the bank’s excellent small business and home mortgage lending performance supports this conclusion. Examiners focused on the bank’s level of lending in the assessment area’s LMI census tracts.

Small Business Loans

The geographic distribution of small business loans is excellent. As the following table shows, the bank’s level of lending is proportionate to comparative demographic data in the low-income tracts, and notably exceeds demographic data in the moderate-income tracts.

Geographic Distribution of Small Business Loans					
Tract Income Level	% of Businesses	#	%	\$(000s)	%
Low	2.5	2	2.4	229	3.2
Moderate	21.4	30	35.3	1,844	26.0
Middle	33.7	26	30.6	2,200	31.1
Upper	39.4	24	28.2	2,107	29.8
Not Available	3.0	3	3.5	700	9.9
Totals	100.0	85	100.0	7,080	100.0
<i>Source: 2023 D&B Data, Bank Data Due to rounding, totals may not equal 100.0%</i>					

Home Mortgage Loans

The geographic distribution of home mortgage loans is excellent. As the following table shows, the bank’s level of lending is slightly above aggregate data in the low-income tracts, and notably exceeds aggregate data in the moderate-income tracts.

Geographic Distribution of Home Mortgage Loans						
Tract Income Level	% of Owner-Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%
Low	2.0	1.4	2	3.0	332	4.2
Moderate	20.5	20.1	23	34.8	2,071	26.1
Middle	42.2	40.2	26	39.4	3,692	46.5
Upper	35.2	38.0	15	22.7	1,853	23.3
Not Available	0.2	0.2	0	0.0	0	0.0
Totals	100.0	100.0	66	100.0	7,948	100.0
<i>Source: 2020 U.S. Census, Bank Data, 2022 HMDA Aggregate Data Due to rounding, totals may not equal 100.0%</i>						

Small Farm Loans

The geographic distribution of small farm loans is reasonable. As the following table shows, the bank made no loans in low-income census tracts; however, there is a nominal number of farms operating in those tracts. Additionally, the bank lending performance in the moderate-income tracts modestly lags comparative demographic data. Given these factors, the bank’s performance is reasonable.

Geographic Distribution of Small Farm Loans					
Tract Income Level	% of Farms	#	%	\$(000s)	%
Low	1.0	0	0.0	0	0.0
Moderate	13.4	2	8.0	212	11.9
Middle	43.0	14	56.0	705	39.6
Upper	41.4	9	36.0	864	48.5
Not Available	1.1	0	0.0	0	0.0
Totals	100.0	25	100.0	1,781	100.0

*Source: 2023 D&B Data, Bank Data
Due to rounding, totals may not equal 100.0%*

Borrower Profile

The distribution of borrowers reflects reasonable penetration among businesses and farms of different sizes and individuals of different income levels. Although the small farm lending performance was excellent, the bank’s reasonable small business and home mortgage lending performance supports this conclusion. For this criterion, examiners focused on the bank’s level of lending to LMI individuals, and operations with gross annual revenues of \$1 million or less.

Small Business Loans

The borrower distribution for small business loans is reasonable. As the following table shows, the bank’s level of lending to businesses with revenues of \$1 million or less lags demographic data in this revenue category. However, examiners conducted an adjusted analysis to remove any skewing effects created from some businesses in the sample receiving multiple loans. This adjusted analysis, based solely on the number of borrowers rather than the number of loans, showed that 40 of the 54 business borrowers (or 74.1 percent) had revenues of \$1 million or less, which is more in line with demographic data. Given the bank’s overall performance, the borrower distribution is reasonable.

Distribution of Small Business Loans by Gross Annual Revenue Category					
Gross Revenue Level	% of Businesses	#	%	\$(000s)	%
<=\$1,000,000	85.5	44	69.8	2,798	56.3
>\$1,000,000	4.7	19	30.2	2,176	43.7
Revenue Not Available	9.8	0	0.0	0	0.0
Total	100.0	63	100.0	4,974	100.0

*Source: 2023 D&B Data, Bank Data
Due to rounding, totals may not equal 100.0%*

Home Mortgage Loans

The borrower distribution for home mortgage loans is reasonable. As the following table shows, the bank’s level of lending to both low- and moderate-income borrowers modestly trails aggregate data. However, examiners conducted an adjusted analysis to account for the bank’s higher level of loans in the “Not Available” income category in comparison to aggregate levels. For this adjusted analysis, examiners eliminated a proportionate number of the bank’s loans in the “Not Available” income category to align the bank’s activity in that category with aggregate levels, and allow for a more meaningful comparison on the remaining income categories. This adjusted analysis changed the bank’s penetration to 4.4 percent to low-income borrowers, and 22.2 percent to moderate-income borrowers. These adjusted lending levels are more aligned with aggregate levels and further support reasonable performance.

Distribution of Home Mortgage Loans by Borrower Income Level						
Borrower Income Level	% of Families	Aggregate Performance % of #	#	%	\$(000s)	%
Low	20.4	9.9	2	3.0	178	2.2
Moderate	18.5	21.2	10	15.2	680	8.6
Middle	21.2	19.5	9	13.6	958	12.1
Upper	39.9	26.4	13	19.7	2,463	31.0
Not Available	0.0	23.0	32	48.5	3,669	46.2
Totals	100.0	100.0	66	100.0	7,948	100.0

*Source: 2020 U.S. Census, Bank Data, 2022 HMDA Aggregate Data
Due to rounding, totals may not equal 100.0%*

Small Farm Loans

The borrower distribution for small farm loans is excellent. All 25 small farm loans were originated to operations with revenues of \$1 million or less. This performance exceeds demographic data, which indicates that 98.1 percent of assessment area farms are in this same revenue category.

Response to Complaints

The bank has not received any CRA-related complaints since the previous evaluation; therefore, this criterion did not affect the rating.

DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

The bank’s compliance with the laws relating to discrimination and other illegal credit practices was reviewed, including the Fair Housing Act and the Equal Credit Opportunity Act. Examiners did not identify any discriminatory or other illegal credit practices.

APPENDICES

SMALL BANK PERFORMANCE CRITERIA

Lending Test

The Lending Test evaluates the bank's record of helping to meet the credit needs of its assessment area(s) by considering the following criteria:

- 1) The bank's loan-to-deposit ratio, adjusted for seasonal variation, and, as appropriate, other lending-related activities, such as loan originations for sale to the secondary markets, community development loans, or qualified investments;
- 2) The percentage of loans, and as appropriate, other lending-related activities located in the bank's assessment area(s);
- 3) The geographic distribution of the bank's loans;
- 4) The bank's record of lending to and, as appropriate, engaging in other lending-related activities for borrowers of different income levels and businesses and farms of different sizes; and
- 5) The bank's record of taking action, if warranted, in response to written complaints about its performance in helping to meet credit needs in its assessment area(s).

GLOSSARY

Aggregate Lending: The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

American Community Survey (ACS): A nationwide United States Census survey that produces demographic, social, housing, and economic estimates in the form of five year estimates based on population thresholds.

Area Median Income: The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

Assessment Area: A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

Combined Statistical Area (CSA): A combination of several adjacent metropolitan statistical areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

Core Based Statistical Area (CBSA): The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into “male householder” (a family with a male householder and no wife present) or “female householder” (a family with a female householder and no husband present).

FFIEC-Estimated Income Data: The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

Full-Scope Review: A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

Geography: A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

Home Mortgage Loans: Includes closed-end mortgage loans or open-end line of credits as defined in the HMDA regulation that are not an excluded transaction per the HMDA regulation.

Housing Unit: Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

Limited-Scope Review: A limited scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is often analyzed using only quantitative factors (e.g., geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

Low-Income: Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

Market Share: The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

Median Income: The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

Metropolitan Division (MD): A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary

counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area (MSA): CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

Middle-Income: Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

Moderate-Income: Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

Nonmetropolitan Area (also known as non-MSA): All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

Rated Area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Rural Area: Territories, populations, and housing units that are not classified as urban.

Small Business Loan: A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

Small Farm Loan: A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

Upper-Income: Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

Urban Area: All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, “urban” consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).

“Urban” excludes the rural portions of “extended cities”; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.

FEE SCHEDULE

Common Features

The Valley State Bank
502 N. Merchant St
Belle Plaine, KS 67013



FEES AND CHARGES. The following fees and charges may be assessed against your account:

Check printing fees vary by the style of check ordered.

An overdraft fee of \$30.00 will be charged per item for covering overdrafts created by check or draft, in-person withdrawal, or other electronic means.

ACH Item Fee (per item over 25, per origination)	\$0.15
ACH Origination Service Charge (per month)	\$10.00
ACH Origination Service Setup Fee (one time)	\$25.00
Bank Bags (Lock)	\$15.00
Bank Bags (Zipper)	\$3.00
Collection Fee	\$20.00
Commerical Customer Wire (International)	\$45.00
Customer Wire (Incoming)	\$5.00
Customer Wire (Outgoing)	\$20.00
Dormant Fee (per statement cycle, all balances)	\$10.00
Electronic transfer set up fee	\$5.00
Fax (Per Page) In/Out	\$1.00
Funds Management Service Charge (per transfer)	\$5.00
Garnishment/Levy/Lien Processing	\$40.00
Indemnity Bond	\$100.00
Instakey and VISA Check Card Annual Fee	\$6.00
Instakey and VISA Check Card Reissue Card (Lost or Stolen)	\$6.00
Instakey and VISA Check Card Reissue PIN (Lost or Stolen)	\$6.00
INTL SERVICE ASSESSMENT FEE	1.700% of the dollar amount of the international transaction
Microfilm Copy (per page)	\$3.00
Money Order greater than or equal to \$300.00	\$5.00
Money Order less than \$300.00	\$2.00
Mobile Deposit Limits	
Daily Limit \$5,000.00	
Monthly Limit \$20,000.00	
Notary Fee	\$5.00
Online Banking/Mobile Banking (Data rates may apply)	\$0.00
Online Bill Pay Additional Payments over 10	\$0.50
Online Bill Pay Base Fee (per month)	\$5.00
Overdraft Fee (per item)	\$30.00
Photocopies (each)	\$0.25
Research (per/hour 1 hour minimum)	\$30.00
Research Image Fee (per page)	\$1.00
Return Item Fee (per item)	\$30.00
Return Mail Fee (per item)	\$2.00
Safe Deposit Box Key Deposit (2 keys, refundable)	\$10.00
Safe Deposit Box Rental (Per Year) 10x10	\$50.00
Safe Deposit Box Rental (Per Year) 3x10	\$25.00
Safe Deposit Box Rental (Per Year) 3x5	\$15.00
Safe Deposit Box Rental (Per Year) 4x5	\$16.00
Safe Deposit Box Rental (Per Year) 5x10	\$35.00
Safe Deposit Box Rental (Per Year) 5x5	\$20.00
Same Day ACH Fee (per file)	\$25.00
Special Statement (no images)	\$1.00
Stop Payment Charge	\$35.00
Visa Business Debit Card Reissue Fee	\$10.00

Merchants or payees may present an item multiple times for payment if the initial or subsequent presentment is rejected due to insufficient funds or other reason (representation). Each presentment is considered an item, effective November 1, 2022 the fee for these items has been removed.



Personal Checking Accounts

▶ Ultimate Checking

- \$0 to open
- e-Statements are required on this account to avoid \$1.00 monthly Service Charge-Paper.
- No annual fee on Instant Issue VISA Debit Card
- Free Online Bill Payment

▶ Student/Colt/Knight Checking

- \$5 to open
- Only students are eligible to open this account
- No annual fee on Instant Issue VISA Debit Card
- Free Online Bill Payment
(Must be 18 years of age or older for Bill Payment services)

▶ Regular Checking

- \$100 to open
- \$10 Service Charge if balance falls below \$200 any day of statement cycle

▶ Classic 55 Checking

- \$100 to open
- \$10 Service Charge if balance falls below \$100 any day of statement cycle
- For customers 55 or older
- Earn interest on daily balance of \$100 or more
- Five Free Money Orders per month
- Free Photocopies

▶ Now Checking

- \$1,000 to open
- \$10 Service Charge if balance falls below \$1,000 any day of statement cycle
- Earn interest on daily balance of \$500 or more

Personal Saving Accounts

▶ Christmas Club

- \$0 to open
- Withdrawals other than disbursement date will incur a \$10 Early Withdrawal Fee per item.
- Disbursements of funds occur Nov. 1st each year paid by check
- Earn interest on daily balance of \$10 or more

▶ Regular Savings

- \$100 to open
- \$5 Service Charge if balance falls below \$100 any day of statement cycle
- 3 Free debits each quarterly statements cycle, \$0.50 Item Fee per debit in excess of 3
- Earn interest on daily balance of \$100 or more

▶ Youth Savings

- \$25 to open
- \$1 Service Charge if balance falls below \$25 any day of statement cycle
- For customers age 18 or younger
- 3 Free debits each quarterly statement cycle, \$0.50 Item Fee per debit in excess of 3
- Earn interest on daily balance of \$25 or more

Money Market Accounts

▶ Money Market

- \$2,500 to open
- \$10 Service Charge if balance falls below \$2,500 any day of statement cycle
- Earn interest on entire balance

▶ Super Money Market

- \$10,000 to open
- \$10 Service Charge if balance falls below \$10,000 any day of statement cycle
- Earn interest on entire balance

▶ Money Market Plus

- \$50,000 to open
- \$10 Service Charge if balance falls below \$50,000 any day of statement cycle
- Earn interest on entire balance

Time Deposit Accounts

▶ Certificate of Deposit

- \$500 to open
- 182 Day, 1-Year, 2-Year, 3-Year, 4-Year, and 5-Year terms
- See rate sheet for current rates

▶ IRA

- \$100 to open
- 6-Month, 18-Month, and 5-Year terms
- See rate Sheet for current rates

Other Products and Services

▶ Safe Deposit Box Rental

- \$10 Key deposit (2 keys) (Refundable)
 - Safe deposit box rental sizes (based on availability)
- Safe Deposit Box Rental (Per Year)
- | | |
|---------|------|
| • 3x5 | \$15 |
| • 4x5 | \$16 |
| • 5x5 | \$20 |
| • 3x10 | \$25 |
| • 5x10 | \$35 |
| • 10x10 | \$50 |

▶ VISA® Credit Card

- See website (valleystatebank.com) to apply and for Current Rate and Terms

▶ Electronic Banking

- Enjoy these convenient online features
- Bill Payment (*Fees may apply*)
 - Funds Transfer
 - Email/Text message alerts
 - Online/Mobile App Banking
 - Mobile Deposit
 - e-Statements
- Visit valleystatebank.com

ATM Locations

Bank ATM's (Deposit Taking)

Belle Plaine

502 N. Merchant St.
3rd drive up lane

Derby

330 E. Madison Ave.
South East Corner of parking lot

South Wichita

5310 S. Broadway St.
North side of building

East Wichita

12555 E. 21st St. N.
3rd drive up lane

Bank ATM's (Non-Deposit Taking)

Campus High School

Located inside campus high school

Surcharge Free ATM's

The Valley State Bank participates in the **Allpoint** ATM network.

With access to **55,000** surcharge free ATM's nationwide.

Use our mobile banking app and ATM locator to locate the nearest surcharge free ATM or branch location.

Look for this logo
on the ATM.



Common Features

• Bank Bags (Lock)	\$15.00
• Bank Bags (Zipper)	\$3.00
• Collection Fee	\$20.00
• Customer Wire (Incoming)	\$5.00
• Customer Wire (Outgoing)	\$20.00
• Dormant Fee (per statement cycle, all balances)	\$10.00
• Electronic Transfer Set Up Fee	\$5.00
• Fax (per page) In/Out	\$1.00
• Funds Management Service Charge (per transfer)	\$5.00
• Garnishment/Levy/Lien Processing	\$40.00
• Indemnity Bond	\$100.00
• Instakey and VISA Check Card Annual Fee	\$6.00
• Instakey and VISA Check Card Reissue Card (Lost or Stolen)	\$6.00
• Instakey and VISA Check Card Reissue PIN (Lost or Stolen)	\$6.00
• INTL Service Assessment Fee	1.700% of the dollar amount of the international transaction
• Microfilm Copy (per page)	\$3.00
• Money Order greater than or equal to \$300	\$5.00
• Money Order less than \$300	\$2.00
• Online Bill pay base fee (per month)	\$5.00
• Online Bill pay base fee additional payments over 10	\$0.50
• Overdraft fee (per item)	\$30.00
• Photocopies (each)	\$0.25
• Research (per/hr 1 hour minimum)	\$30.00
• Research Image Fee (per page)	\$1.00
• Return Item Fee (per item)	\$30.00
• Return Mail Fee (per item)	\$2.00
• Special Statement (no images)	\$1.00
• Stop Payment Charge	\$35.00
• Night Drop Key Deposit (refundable)	\$10.00

Branch Location and Hours

Belle Plaine

502 N. Merchant
Belle Plaine, KS 67013

Phone: (316) 524-5284

(620) 488-2211

Fax: (620) 488-3233

Lobby Hours

M-Th. 9:00am – 4:30pm
Sat-Sun. (Lobby Closed)

Drive-Up Hours

M-Th. 7:30am – 4:30pm
Fri. 7:30am – 6:00pm
Sat. 8:00am – 12:00pm
Sun. Closed

Derby

330 E. Madison
Ste. 100
Derby, KS 67037

Phone: (316) 789-8844

Fax: (316) 789-8874

Lobby Hours

M-Th. 9:00am – 5:00pm
Fri. 9:00am – 6:00pm
Sat-Sun. (Lobby Closed)

Drive-Up Hours

M-Th. 8:00am – 5:00pm
Fri. 8:00am – 6:00pm
Sat. 8:00am – 12:00pm
Sun. Closed

South Wichita

5310 S. Broadway
Wichita, KS 67216

Phone: (316) 524-2211

Fax: (316) 524-2209

Lobby Hours

M-Th. 9:00am – 4:30pm
Fri. 9:00am – 6:00pm
Sat-Sun. (Lobby Closed)

Drive-Up Hours

M-Fri. 8:00am – 6:00pm
Sat. 8:00am – 12:00pm
Sun. Closed

East Wichita

12555 E. 21st St. N.
Wichita, KS 67206

Phone: (316) 219-0880

Lobby Hours

M-Th. 9:00am – 4:30pm
Fri. 9:00am – 6:00pm
Sat-Sun. (Lobby Closed)

Drive-Up Hours

M-Th. 8:00am – 5:00pm
Fri. 8:00am – 6:00pm
Sat. 9:00am – 12:00pm
Sun. Closed

Campus Educational Branch

Bank and ATM located in Campus High School.

**THE VALLEY STATE BANK
BELLE PLAINE, KANSAS**

EXHIBIT D

NET LOAN TO DEPOSIT RATIO

AS OF	
9/30/2024	66.99
6/30/2024	67.00
3/31/2024	66.57
12/31/2023	67.98
9/30/2023	69.94
6/30/2023	66.24
3/31/2023	63.70
12/30/2022	63.35
9/30/2022	65.10
6/30/2022	61.77
3/31/2022	60.88
12/31/2021	63.65
9/30/2021	65.23
6/30/2021	65.99
3/31/2021	67.40
12/31/2020	74.06
9/30/2020	81.38
6/30/2020	83.60
3/31/2020	82.61
12/31/2019	84.58
9/30/2019	80.41
6/30/2019	79.17
3/31/2019	78.35
12/31/2018	79.10
9/30/2018	77.99
6/30/2018	75.91
3/31/2018	77.96
12/29/2017	80.29
9/30/2017	77.96
6/30/2017	73.79
3/31/2017	67.89
12/30/2016	70.53

**THE VALLEY STATE BANK
BELLE PLAINE, KANSAS**

EXHIBIT D

NET LOAN TO DEPOSIT RATIO

AS OF	
9/30/2016	71.68
6/30/2016	68.25
3/31/2016	65.29
12/31/2015	67.30
9/30/2015	63.73
6/30/2015	61.68
3/31/2015	59.66
12/31/2014	60.62
9/30/2014	57.61
6/30/2014	54.59
3/31/2014	57.05
12/31/2013	59.47
9/30/2013	57.40
6/30/2013	57.39
3/31/2013	58.03
12/31/2012	58.62
9/28/2012	58.84
6/29/2012	54.48
3/30/2012	50.83
12/30/2011	52.40
9/30/2011	52.72
6/30/2011	53.43
3/31/2011	54.02
12/30/2010	56.54
9/30/2010	58.12
6/30/2010	57.93
3/31/2010	57.27
12/31/2009	59.34
9/30/2009	61.84
6/30/2009	63.85
3/31/2009	61.61
12/31/2008	62.29
9/30/2008	62.54
6/30/2008	60.36

**THE VALLEY STATE BANK
BELLE PLAINE, KANSAS**

EXHIBIT D

NET LOAN TO DEPOSIT RATIO

AS OF	
3/31/2008	62.46
12/31/2007	66.35
9/30/2007	66.92
6/30/2007	70.40
3/31/2007	70.82
12/29/2006	71.99
9/30/2006	74.29
6/30/2006	74.16
3/31/2006	71.99
12/31/2005	76.14
9/30/2005	77.62
6/30/2005	78.13
3/31/2005	76.39
12/31/2004	80.13
9/30/2004	81.24
6/30/2004	77.55
3/31/2004	76.94
12/31/2003	77.84
9/30/2003	78.69
6/30/2003	77.34
3/31/2003	75.74
12/31/2002	76.12
9/30/2002	73.62
6/30/2002	79.44
3/31/2002	73.56
12/31/2001	73.37
9/30/2001	76.12
6/30/2001	70.90
3/31/2001	69.99
12/31/2000	71.67
9/30/2000	70.65
6/30/2000	69.80
3/31/2000	69.38

THE VALLEY STATE BANK
BELLE PLAINE, KANSAS

EXHIBIT D

NET LOAN TO DEPOSIT RATIO
AS OF

12/31/1999	74.19
9/30/1999	72.63
6/30/1999	72.92
3/31/1999	70.41
12/31/1998	71.62
9/30/1998	70.08
6/30/1998	71.62
3/31/1998	67.40
12/31/1997	68.98
9/30/1997	71.57
6/30/1997	72.46
3/31/1997	69.03
12/31/96	72.71
9/30/96	69.25
6/30/96	65.81
3/31/96	64.05
12/31/95	64.71
9/30/95	61.37
6/30/95	60.14
3/31/95	60.40
12/31/1994	64.29
9/30/1994	61.42
6/30/1994	57.60
3/31/1994	57.38
12/31/1993	57.11
9/30/1993	59.49
6/30/1993	59.81
3/31/1993	58.58

Community Reinvestment Policy

THE VALLEY STATE BANK

BELLE PLAINE, KANSAS

Adopted by the Board of Directors

Community Reinvestment Policy

Reviewed and Revised January 22, 2010
Reviewed and Revised April 21, 2011
Reviewed and Revised October 27, 2011
Reviewed and Revised January 27, 2012
Reviewed January 25, 2013
Reviewed January 30, 2014
Reviewed January 29, 2015
Revised July 23, 2015
Reviewed January 26, 2016
Reviewed and Revised April 26, 2016
Reviewed January 27, 2017
Reviewed and Revised January 25, 2018
Reviewed January 30, 2019
Reviewed January 30, 2020
Reviewed January 28, 2021
Reviewed January 27, 2022
Reviewed and Revised May 2, 2022
Reviewed January 26, 2023
Reviewed and Revised January 25, 2024

New regulations implemented pursuant to the Community Reinvestment Act were enacted in 1995. The Board of Directors of the Valley State Bank are committed to the Bank efforts in helping meet the credit and community development needs of it's assessment area, including loans, services and investments that will benefit low and moderate-income individuals and geographies consistent with the safe and sound operation of the institution.

DELINEATION OF BANK'S ASSESSMENT AREA(S)

The Valley State Bank CRA delineated assessment area consists of the following contiguous political subdivisions:

1. The political subdivision known as Sedgwick County, State of Kansas in which the Bank's branch is located.
A map of Sedgwick County showing the boundaries of the area and identifying the geographies contained within the area is attached hereto marked Exhibit A and made a part hereof.
2. The political subdivision known as Sumner County, State of Kansas in which the Bank's main office is located.
A map of Sumner County showing the boundaries of the area and identifying the geographies contained within the area is attached hereto marked Exhibit B and made a part hereof.

ANTI-DISCRIMINATION POLICY

It is the policy of this bank to comply with the letter and intent of all applicable consumer and fair lending laws. NO individual will be denied the services of Valley State Bank due to discrimination because of race, color, religion, national origin, sex, marital status, age, physical condition, or disability, because all or part of the applicants' income is derived from any public assistance program, or because the applicant has in good faith exercised any right under the Consumer Protection Act. Employees are instructed to treat all persons fairly and not to discourage any individual from applying for credit. Valley State Bank will accept and consider all completed written and verbal applications for credit and will grant such credit based on safe and sound banking principles.

BANK LOCATIONS

MAIN OFFICE

The main bank office is located at 502 North Merchant, Belle Plaine, Kansas in Sumner County, Kansas. The main bank's office is physically located in Sumner County Block Numbering Area 9921.

BANK BRANCHES

The Valley State Bank has four branches.

The South Wichita Branch is located at 5310 South Broadway, Wichita, KS 67216. The South Wichita Branch is physically located in the geography known as Sedgwick County census tract number 57. SEE EXHIBIT A attached.

The Derby Branch is located at 330 East Madison, Suite 100, Derby, Kansas 67037. The Derby Branch is physically located in the geography known as Sedgwick County census tract 98.01. SEE EXHIBIT A attached.

The Campus High School Branch is located at 2100 W 55th St S, Wichita, Kansas 67217. The Campus High School Branch is physically located in the geography known as Sedgwick County census tract number 54. SEE EXHIBIT A attached.

The East Wichita Branch is located at 12555 E 21st St N, Wichita, Kansas 67206. The East Wichita Branch is physically located in the geography known as Sedgwick County census tract number 101.15. SEE EXHIBIT A attached.

BRANCHES OPEN OR CLOSED

The Valley State Bank opened the East Wichita Branch in March 2022, but had not opened any branches in the prior two calendar years. The Valley State Bank opened the Campus Branch in August 2016, but had not opened any branches in the prior two calendar years. The Valley State Bank opened the Derby Branch in December of 2006, but had not opened any branches in the prior two calendar years. The Valley State Bank did not close any branches in the current year or the prior two calendar years.

HOURS OF OPERATION

BELLE PLAINE BANK

Drive-In Hours 7:30 a.m. to 4:30 p.m. Monday through Thursday
7:30 a.m. to 6:00 p.m. Friday
8:00 a.m. to 12:00 noon Saturday

Lobby Hours 9:00 a.m. to 4:30 p.m. Monday through Friday

SOUTH WICHITA BRANCH

Drive-In Hours 8:00 a.m. to 6:00 p.m. Monday through Friday
8:00 a.m. to 12:00 noon Saturday

Lobby Hours 9:00 a.m. to 4:30 p.m. Monday through Thursday
9:00 a.m. to 6:00 p.m. Friday

DERBY BRANCH

Drive-In Hours 8:00 a.m. to 5:00 p.m. Monday through Thursday
8:00 a.m. to 6:00 p.m. Friday
8:00 a.m. to 12:00 noon Saturday

Lobby Hours 9:00 a.m. to 4:30 p.m. Monday through Thursday
9:00 a.m. to 6:00 p.m. Friday

CAMPUS HIGH SCHOOL BRANCH

Hours Before School and During Lunch during School Session

EAST WICHITA BRANCH

Drive-In Hours 8:00 a.m. to 5:00 p.m. Monday through Thursday
8:00 a.m. to 6:00 p.m. Friday
8:00 a.m. to 12:00 noon Saturday

Lobby Hours 9:00 a.m. to 4:30 p.m. Monday through Thursday
9:00 a.m. to 6:00 p.m. Friday

PRINCIPAL TYPES OF CREDIT AVAILABLE

Valley State Bank offers at the Belle Plaine main office and at the South Wichita, East Wichita and Derby branches many types of loans to meet the needs of our patrons. These include the following general types:

- A. Real Estate Loans
 - 1. Farmland
 - 2. 1-4 family dwelling
 - 3. 5 or more family dwelling
 - 4. Commercial or Industrial
 - 5. Home Improvement
 - 6. Interim construction and land development
- B. Farm Loans
- C. Community Development Loans
- D. Commercial and Industrial Loans
 - 1. Conventional
 - 2. SBA
- E. Consumer Loans

The Valley State Bank refers requests for long term financing to those that are outside the loan policy and guidelines to:

Lenders specializing in long term lending.

DEPOSIT PRODUCTS AND TRANSACTION FEES

Valley State Bank at the Belle Plaine main office and at the South Wichita, East Wichita and Derby branches offer the same deposit products and charge the same transaction fees as shown listed on the attached exhibit marked Exhibit C made a part hereof and attached hereto. The Belle Plaine main bank and at the South Wichita, East Wichita and Derby branches also offer certificates of deposit and Individual Retirement Accounts.

BANK'S LOAN TO DEPOSIT RATIO

The bank's loan-to-deposit ratio for each quarter of the prior calendar year is shown on the list attached hereto, marked Exhibit D and made a part hereof.

WRITTEN COMMENTS

Written comments received from the public for the current year and each of the prior two calendar years that specifically relate to the bank's performance in helping meet community credit needs and any responses to the comments by the bank are contained in this file herein and made a part hereof.

CRA PERFORMANCE

A copy of the public section of the Bank's most recent CRA Performance Evaluation prepared by the FDIC is contained in this file herein and made a part hereof.

HMDA DISCLOSURE STATEMENT

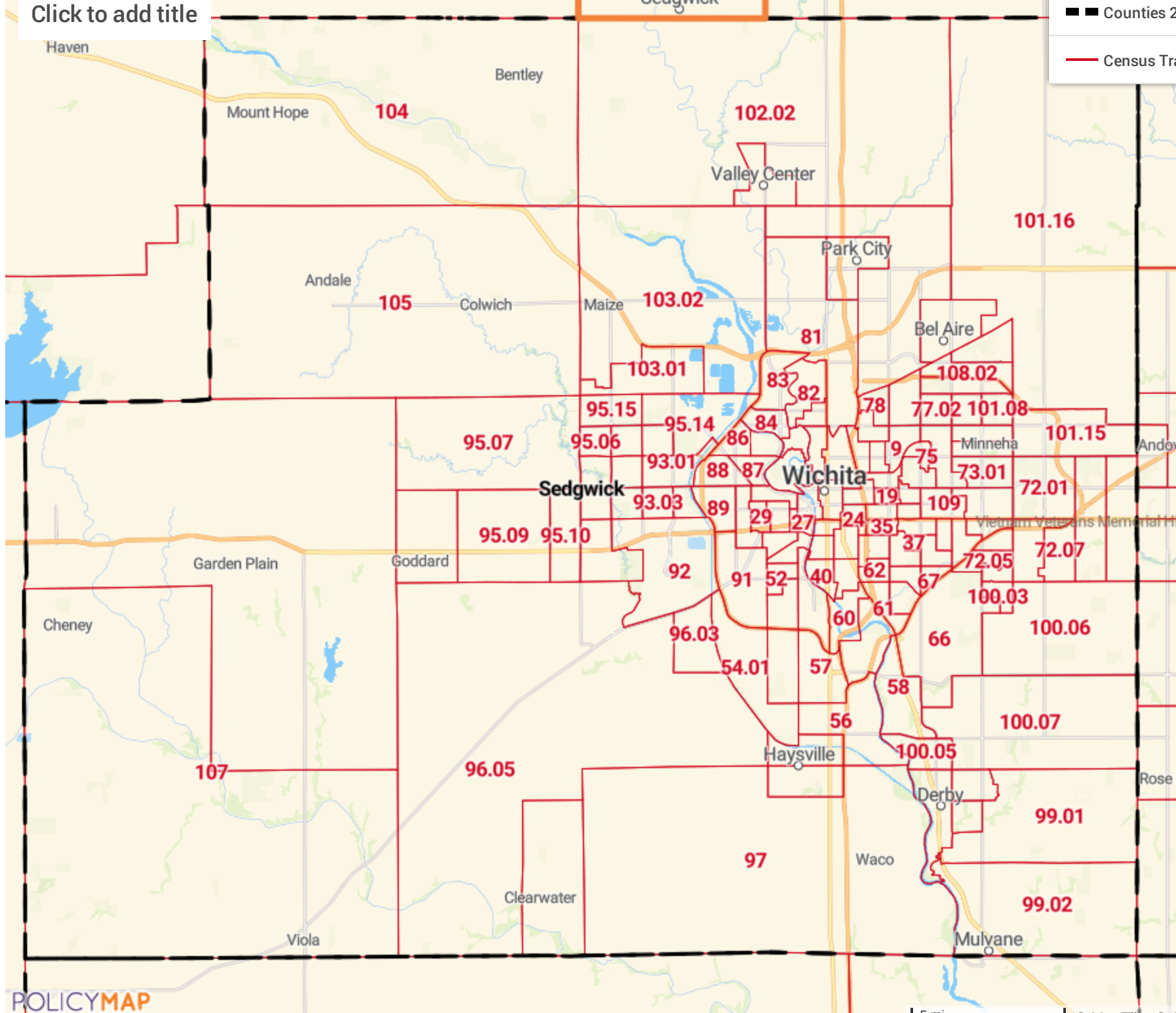
A copy of the HMDA Disclosure Statement provided by the Federal Financial Institutions Examination Council pertaining to the Bank for each of the prior two calendar years for 2016 data and prior is contained in this file and made a part hereof. The HMDA data about our residential mortgage lending are available online for review. The data show geographic distribution of loans and applications; ethnicity, race, sex, age, and income of applicants and borrowers; and information about loan approvals and denials. These data are available online at the Consumer Financial Protection Bureau's Web site (www.consumerfinance.gov/hmda). HMDA data for many other financial institutions are also available at this Web site.

CRA Officer

Stacey Clark is the CRA Officer for the Valley State Bank.

Click to add title

■ Counties 2
— Census Tr



2023 FFIEC Census Report - Summary Census Demographic Information

State: 20 - KANSAS (KS)

County: 173 - SEDGWICK COUNTY

Tract: All Tracts



State Code	County Code	Tract Code	Tract Income Level	Distressed or Underserved Tract	Tract Median Family Income %	2023 FFIEC Est.MSA/MD non-MSA/MD Median Family Income	2023 Est. Tract Median Family Income	2020 Tract Median Family Income	Tract Population	Tract Minority %	Minority Population	Owner Occupied Units	1- to 4-Family Units
20	173	0001.00	Moderate	No	62.24	\$85,200	\$53,028	\$46,136	3231	88.98	2875	459	1305
20	173	0002.00	Middle	No	91.23	\$85,200	\$77,728	\$67,625	3032	52.94	1605	819	1251
20	173	0003.00	Moderate	No	56.74	\$85,200	\$48,342	\$42,060	4728	74.34	3515	718	1729
20	173	0004.00	Moderate	No	61.68	\$85,200	\$52,551	\$45,722	2847	76.33	2173	399	1166
20	173	0006.00	Low	No	47.38	\$85,200	\$40,368	\$35,125	1970	92.18	1816	204	878
20	173	0007.00	Moderate	No	54.36	\$85,200	\$46,315	\$40,298	3414	90.01	3073	444	1302
20	173	0008.00	Low	No	45.81	\$85,200	\$39,030	\$33,958	2214	89.39	1979	343	989
20	173	0009.00	Moderate	No	50.35	\$85,200	\$42,898	\$37,321	3511	57.93	2034	286	963
20	173	0010.00	Moderate	No	58.87	\$85,200	\$50,157	\$43,640	3841	60.06	2307	639	1791
20	173	0011.00	Moderate	No	70.26	\$85,200	\$59,862	\$52,083	2102	67.60	1421	567	1088
20	173	0014.00	Middle	No	99.78	\$85,200	\$85,013	\$73,958	3824	20.53	785	1027	1779
20	173	0015.00	Moderate	No	74.10	\$85,200	\$63,133	\$54,926	2999	40.88	1226	533	1270
20	173	0018.00	Low	No	48.83	\$85,200	\$41,603	\$36,200	1850	75.95	1405	241	1004
20	173	0019.00	Middle	No	102.40	\$85,200	\$87,245	\$75,900	2063	37.86	781	356	927
20	173	0020.00	Upper	No	157.05	\$85,200	\$133,807	\$116,406	2055	16.79	345	641	829
20	173	0022.00	Upper	No	177.07	\$85,200	\$150,864	\$131,250	1626	13.47	219	488	742
20	173	0023.00	Moderate	No	73.60	\$85,200	\$62,707	\$54,558	1974	30.04	593	571	883
20	173	0024.00	Unknown	No	0.00	\$85,200	\$0	\$0	1462	51.16	748	149	653
20	173	0026.00	Moderate	No	64.08	\$85,200	\$54,596	\$47,500	1275	58.43	745	194	599
20	173	0027.00	Low	No	40.12	\$85,200	\$34,182	\$29,743	1572	50.45	793	175	623
20	173	0028.00	Moderate	No	51.73	\$85,200	\$44,074	\$38,346	3211	32.67	1049	488	1514
20	173	0029.00	Middle	No	82.07	\$85,200	\$69,924	\$60,833	2909	38.47	1119	506	1145
20	173	0030.00	Moderate	No	51.85	\$85,200	\$44,176	\$38,438	2159	42.43	916	479	1190
20	173	0031.00	Moderate	No	65.15	\$85,200	\$55,508	\$48,293	2206	45.97	1014	455	1153
20	173	0032.00	Moderate	No	70.18	\$85,200	\$59,793	\$52,019	2780	52.81	1468	398	1210
20	173	0034.00	Moderate	No	70.09	\$85,200	\$59,717	\$51,957	3051	51.20	1562	417	1321

* Will automatically be included in the 2024 Distressed or Underserved Tract List

State Code	County Code	Tract Code	Tract Income Level	Distressed or Underserved Tract	Tract Median Family Income %	2023 FFIEC Est.MSA/MD non-MSA/MD Median Family Income	2023 Est. Tract Median Family Income	2020 Tract Median Family Income	Tract Population	Tract Minority %	Minority Population	Owner Occupied Units	1- to 4-Family Units
20	173	0035.00	Moderate	No	78.98	\$85,200	\$67,291	\$58,545	2097	39.87	836	537	1005
20	173	0036.00	Moderate	No	71.25	\$85,200	\$60,705	\$52,813	3269	56.56	1849	514	1487
20	173	0037.00	Low	No	48.60	\$85,200	\$41,407	\$36,023	2022	61.67	1247	393	880
20	173	0038.00	Moderate	No	56.72	\$85,200	\$48,325	\$42,047	2602	50.12	1304	614	1293
20	173	0039.00	Moderate	No	59.84	\$85,200	\$50,984	\$44,358	4428	57.05	2526	611	2081
20	173	0040.00	Moderate	No	51.09	\$85,200	\$43,529	\$37,868	4461	50.66	2260	499	1537
20	173	0043.01	Upper	No	203.52	\$85,200	\$173,399	\$150,856	4041	38.75	1566	124	147
20	173	0043.02	Unknown	No	0.00	\$85,200	\$0	\$0	2036	43.17	879	109	232
20	173	0051.00	Moderate	No	52.72	\$85,200	\$44,917	\$39,080	4704	40.94	1926	752	1302
20	173	0052.00	Moderate	No	66.66	\$85,200	\$56,794	\$49,412	4329	44.88	1943	933	1625
20	173	0053.00	Middle	No	86.50	\$85,200	\$73,698	\$64,119	5843	36.57	2137	1616	2503
20	173	0054.01	Middle	No	99.60	\$85,200	\$84,859	\$73,828	3601	34.91	1257	730	950
20	173	0054.02	Moderate	No	62.34	\$85,200	\$53,114	\$46,212	5054	33.78	1707	935	1762
20	173	0055.01	Middle	No	101.39	\$85,200	\$86,384	\$75,156	4830	18.78	907	1191	1702
20	173	0055.02	Middle	No	99.81	\$85,200	\$85,038	\$73,981	5574	17.13	955	1857	2472
20	173	0056.00	Moderate	No	79.37	\$85,200	\$67,623	\$58,833	4853	27.90	1354	1484	2184
20	173	0057.00	Middle	No	87.26	\$85,200	\$74,346	\$64,683	5681	33.11	1881	2069	2575
20	173	0058.00	Moderate	No	54.22	\$85,200	\$46,195	\$40,188	4050	49.01	1985	893	2344
20	173	0059.00	Moderate	No	66.67	\$85,200	\$56,803	\$49,420	4497	42.01	1889	1024	1645
20	173	0060.00	Moderate	No	75.59	\$85,200	\$64,403	\$56,031	4499	58.64	2638	988	1897
20	173	0061.00	Moderate	No	68.83	\$85,200	\$58,643	\$51,021	3096	55.68	1724	661	904
20	173	0062.00	Moderate	No	59.72	\$85,200	\$50,881	\$44,265	3523	57.00	2008	724	1567
20	173	0063.00	Middle	No	91.22	\$85,200	\$77,719	\$67,614	2085	43.31	903	577	961
20	173	0064.00	Middle	No	82.86	\$85,200	\$70,597	\$61,418	1792	45.26	811	535	805
20	173	0065.00	Low	No	40.06	\$85,200	\$34,131	\$29,694	3429	77.22	2648	270	1540
20	173	0066.00	Middle	No	82.35	\$85,200	\$70,162	\$61,045	2521	49.62	1251	105	915
20	173	0067.00	Middle	No	85.27	\$85,200	\$72,650	\$63,208	2362	58.13	1373	398	734
20	173	0068.00	Low	No	30.01	\$85,200	\$25,569	\$22,250	4375	62.99	2756	575	2091
20	173	0069.00	Moderate	No	56.14	\$85,200	\$47,831	\$41,618	2817	59.78	1684	588	1150

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20	173	0070.00	Moderate	No	69.66	\$85,200	\$59,350	\$51,637	3682	61.14	2251	412	1236
20	173	0071.01	Moderate	No	79.26	\$85,200	\$67,530	\$58,750	2142	51.82	1110	445	776
20	173	0071.02	Middle	No	82.32	\$85,200	\$70,137	\$61,016	4896	53.86	2637	653	1121
20	173	0072.01	Upper	No	169.00	\$85,200	\$143,988	\$125,265	4242	35.50	1506	1165	1670
20	173	0072.05	Middle	No	87.48	\$85,200	\$74,533	\$64,842	3334	48.92	1631	549	1143
20	173	0072.06	Upper	No	120.92	\$85,200	\$103,024	\$89,632	2976	57.19	1702	506	684
20	173	0072.07	Upper	No	135.92	\$85,200	\$115,804	\$100,750	3572	51.79	1850	854	1152
20	173	0072.08	Middle	No	117.27	\$85,200	\$99,914	\$86,926	6062	62.39	3782	1353	2024
20	173	0073.01	Upper	No	187.92	\$85,200	\$160,108	\$139,293	3774	20.06	757	1210	1294
20	173	0073.02	Upper	No	162.23	\$85,200	\$138,220	\$120,246	3580	25.45	911	1013	1429
20	173	0075.00	Moderate	No	57.71	\$85,200	\$49,169	\$42,778	2576	83.81	2159	508	1025
20	173	0076.00	Middle	No	113.62	\$85,200	\$96,804	\$84,219	4082	35.42	1446	1265	1482
20	173	0077.01	Middle	No	109.74	\$85,200	\$93,498	\$81,346	3087	64.56	1993	500	667
20	173	0077.02	Middle	No	102.87	\$85,200	\$87,645	\$76,250	5292	63.95	3384	945	1392
20	173	0078.00	Low	No	40.83	\$85,200	\$34,787	\$30,266	2598	93.46	2428	378	1016
20	173	0080.00	Middle	No	96.44	\$85,200	\$82,167	\$71,483	6155	24.08	1482	1797	2358
20	173	0081.00	Middle	No	88.65	\$85,200	\$75,530	\$65,709	4718	25.37	1197	1760	2093
20	173	0082.00	Moderate	No	79.44	\$85,200	\$67,683	\$58,882	6857	71.14	4878	1788	2494
20	173	0083.00	Middle	No	108.54	\$85,200	\$92,476	\$80,455	4169	34.18	1425	1355	1699
20	173	0084.00	Middle	No	94.70	\$85,200	\$80,684	\$70,194	3337	39.26	1310	669	984
20	173	0085.00	Middle	No	89.79	\$85,200	\$76,501	\$66,553	2400	27.58	662	820	888
20	173	0086.00	Middle	No	88.79	\$85,200	\$75,649	\$65,815	3620	27.40	992	1175	1375
20	173	0087.00	Moderate	No	70.55	\$85,200	\$60,109	\$52,292	3960	39.72	1573	771	1262
20	173	0088.00	Middle	No	90.89	\$85,200	\$77,438	\$67,375	4615	35.36	1632	1235	1781
20	173	0089.00	Moderate	No	70.52	\$85,200	\$60,083	\$52,273	3430	37.55	1288	649	1527
20	173	0090.00	Middle	No	83.76	\$85,200	\$71,364	\$62,083	2940	39.56	1163	550	1145
20	173	0091.00	Middle	No	94.46	\$85,200	\$80,480	\$70,014	6648	44.60	2965	1398	2414
20	173	0092.00	Middle	No	92.90	\$85,200	\$79,151	\$68,864	2873	26.11	750	661	1084

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20	173	0093.01	Moderate	No	75.14	\$85,200	\$64,019	\$55,699	5945	29.96	1781	944	1561
20	173	0093.03	Middle	No	100.36	\$85,200	\$85,507	\$74,392	3035	25.54	775	683	1095
20	173	0093.04	Moderate	No	72.01	\$85,200	\$61,353	\$53,375	2489	37.73	939	475	825
20	173	0094.01	Middle	No	116.15	\$85,200	\$98,960	\$86,094	3823	20.64	789	1430	1615
20	173	0094.02	Middle	No	97.77	\$85,200	\$83,300	\$72,473	2383	19.14	456	700	799
20	173	0095.04	Middle	No	118.09	\$85,200	\$100,613	\$87,533	4444	23.54	1046	1186	1461
20	173	0095.05	Upper	No	174.97	\$85,200	\$149,074	\$129,688	2973	16.58	493	912	1006
20	173	0095.06	Upper	No	124.61	\$85,200	\$106,168	\$92,364	4719	21.74	1026	1475	1686
20	173	0095.07	Upper	No	122.90	\$85,200	\$104,711	\$91,099	6657	14.57	970	1951	2237
20	173	0095.08	Middle	No	113.86	\$85,200	\$97,009	\$84,397	3470	16.08	558	861	1085
20	173	0095.09	Upper	No	172.53	\$85,200	\$146,996	\$127,885	7450	15.88	1183	1745	1906
20	173	0095.10	Upper	No	142.05	\$85,200	\$121,027	\$105,293	4929	17.89	882	1708	1812
20	173	0095.11	Middle	No	114.74	\$85,200	\$97,758	\$85,051	7393	23.44	1733	2104	2348
20	173	0095.12	Upper	No	124.72	\$85,200	\$106,261	\$92,443	4092	19.48	797	1260	1455
20	173	0095.13	Middle	No	108.23	\$85,200	\$92,212	\$80,227	4648	25.56	1188	1211	1600
20	173	0095.14	Upper	No	188.62	\$85,200	\$160,704	\$139,809	3810	16.40	625	1143	1215
20	173	0095.15	Upper	No	130.34	\$85,200	\$111,050	\$96,611	6247	24.54	1533	1748	2001
20	173	0096.03	Middle	No	107.56	\$85,200	\$91,641	\$79,728	2765	28.43	786	943	1001
20	173	0096.04	Middle	No	118.27	\$85,200	\$100,766	\$87,667	2859	10.25	293	687	864
20	173	0096.05	Upper	No	139.28	\$85,200	\$118,667	\$103,239	6133	17.95	1101	1741	1992
20	173	0097.00	Upper	No	137.08	\$85,200	\$116,792	\$101,607	5988	17.38	1041	2149	2560
20	173	0098.01	Moderate	No	77.96	\$85,200	\$66,422	\$57,788	4426	18.69	827	1211	1938
20	173	0098.03	Middle	No	114.76	\$85,200	\$97,776	\$85,063	4428	17.55	777	1239	1676
20	173	0098.04	Upper	No	129.58	\$85,200	\$110,402	\$96,047	3573	16.20	579	1183	1322
20	173	0099.01	Upper	No	146.18	\$85,200	\$124,545	\$108,355	5124	16.59	850	1564	1758
20	173	0099.02	Middle	No	106.24	\$85,200	\$90,516	\$78,750	5911	12.91	763	1981	2245
20	173	0100.01	Upper	No	173.89	\$85,200	\$148,154	\$128,893	4598	19.60	901	1471	1557
20	173	0100.02	Upper	No	174.59	\$85,200	\$148,751	\$129,408	5132	33.96	1743	1407	1597
20	173	0100.03	Middle	No	108.37	\$85,200	\$92,331	\$80,327	2171	49.38	1072	667	766

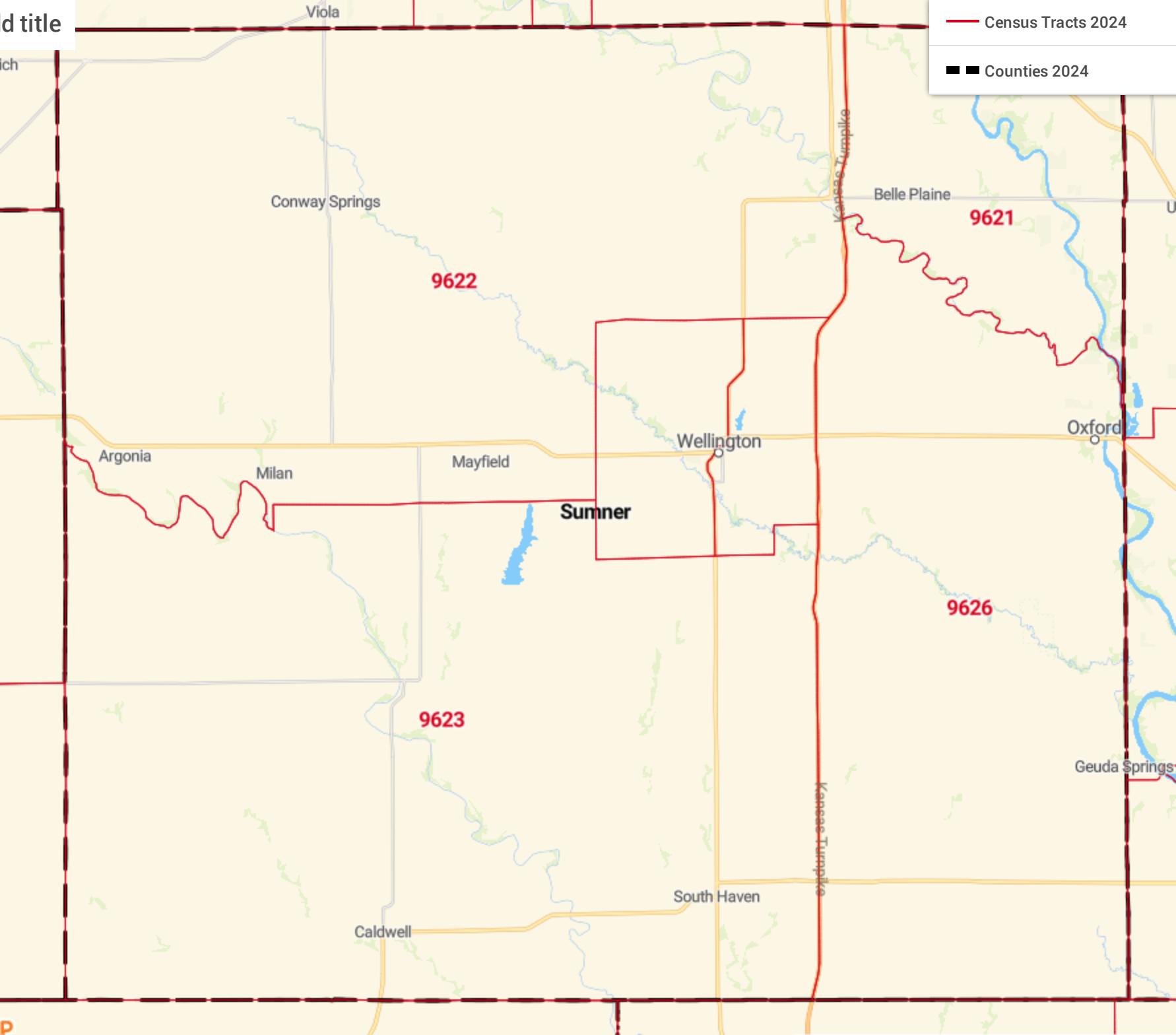
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20	173	0100.05	Middle	No	109.68	\$85,200	\$93,447	\$81,296	3989	20.41	814	1156	1379
20	173	0100.06	Middle	No	116.75	\$85,200	\$99,471	\$86,542	1611	25.14	405	615	680
20	173	0100.07	Upper	No	129.27	\$85,200	\$110,138	\$95,821	7308	21.95	1604	1170	1570
20	173	0101.06	Middle	No	107.28	\$85,200	\$91,403	\$79,518	3051	29.33	895	735	912
20	173	0101.07	Middle	No	93.84	\$85,200	\$79,952	\$69,561	3575	31.33	1120	975	1093
20	173	0101.08	Upper	No	150.09	\$85,200	\$127,877	\$111,250	2158	20.99	453	708	740
20	173	0101.09	Moderate	No	77.36	\$85,200	\$65,911	\$57,344	2347	39.58	929	226	620
20	173	0101.10	Upper	No	146.33	\$85,200	\$124,673	\$108,467	1579	16.72	264	626	699
20	173	0101.11	Upper	No	142.66	\$85,200	\$121,546	\$105,746	7896	26.36	2081	2043	2613
20	173	0101.13	Upper	No	136.85	\$85,200	\$116,596	\$101,435	4806	28.49	1369	1424	1696
20	173	0101.15	Upper	No	189.58	\$85,200	\$161,522	\$140,521	8791	23.87	2098	2167	2553
20	173	0101.16	Upper	No	146.99	\$85,200	\$125,235	\$108,952	4682	27.42	1284	935	1225
20	173	0102.01	Middle	No	101.36	\$85,200	\$86,359	\$75,132	5318	16.06	854	1495	1877
20	173	0102.02	Middle	No	117.10	\$85,200	\$99,769	\$86,800	4898	16.88	827	1217	1525
20	173	0103.01	Upper	No	166.61	\$85,200	\$141,952	\$123,497	8928	20.33	1815	2281	2610
20	173	0103.02	Upper	No	120.90	\$85,200	\$103,007	\$89,612	9246	20.32	1879	2215	2978
20	173	0104.00	Middle	No	97.81	\$85,200	\$83,334	\$72,500	2210	14.62	323	604	929
20	173	0105.00	Upper	No	129.21	\$85,200	\$110,087	\$95,772	4586	7.20	330	1145	1339
20	173	0106.00	Upper	No	144.68	\$85,200	\$123,267	\$107,237	4243	8.30	352	1157	1358
20	173	0107.00	Middle	No	114.11	\$85,200	\$97,222	\$84,583	3408	8.54	291	969	1196
20	173	0108.01	Moderate	No	70.73	\$85,200	\$60,262	\$52,431	2808	44.69	1255	290	611
20	173	0108.02	Moderate	No	66.86	\$85,200	\$56,965	\$49,557	2996	52.40	1570	268	363
20	173	0109.00	Upper	No	152.45	\$85,200	\$129,887	\$113,003	3781	15.87	600	1327	1868

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— Census Tracts 2024

■ Counties 2024



2023 FFIEC Census Report - Summary Census Demographic Information

State: 20 - KANSAS (KS)

County: 191 - SUMNER COUNTY

Tract: All Tracts



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20	191	9621.00	Upper	No	120.24	\$85,200	\$102,444	\$89,129	4748	12.38	588	1465	2055
20	191	9622.00	Middle	No	94.11	\$85,200	\$80,182	\$69,755	4841	8.78	425	1602	2444
20	191	9623.00	Middle	No	87.74	\$85,200	\$74,754	\$65,040	2433	11.18	272	891	1421
20	191	9624.00	Middle	No	94.57	\$85,200	\$80,574	\$70,100	4264	16.32	696	1120	1651
20	191	9625.00	Middle	No	83.37	\$85,200	\$71,031	\$61,800	3905	19.74	771	823	1896
20	191	9626.00	Middle	No	97.81	\$85,200	\$83,334	\$72,500	2191	12.92	283	829	1082
20	191	9999.99	Middle	No	94.73	\$85,200	\$80,710	\$70,220	22382	13.56	3035	6730	10549

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PUBLIC COMMENT FILE

One letter from the U.S. Small Business Administration dated March 25, 1996.



U.S. SMALL BUSINESS ADMINISTRATION
WICHITA DISTRICT OFFICE
100 EAST ENGLISH - SUITE 510
WICHITA, KS 67202

March 25, 1996

Douglas M. Morley, President
Valley State Bank
5310 South Broadway
Wichita, KS 67216

Dear Mr. Morley:

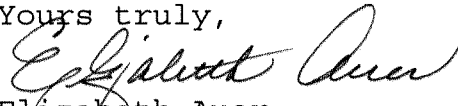
A search of our current portfolio of guaranteed loans revealed you have loan(s) to borrowers who are identified as being members of targeted groups we are trying to reach for lending opportunities. We are contacting these recipients of prior loans who have excellent repayment histories to encourage additional borrowing should they apply and you determine additional funds are warranted.

The U.S. Small Business Administration (SBA) has been specifically reaching out to groups of borrowers who have been traditionally underserved. Consequently, we are writing to each of them; encouraging them to visit with you for borrowing discussions. We are indicating that their repayment history with us is a positive feature in a future application for additional credit.

The targeted group currently being sent letters are businesses who export. Quarterly reports were examined to assure these borrowers were current. Also, the loan officers in Portfolio Management reviewed the list to assure we were contacting genuine opportunities for new loans.

This outreach program is an effort to not only assist the exporters, but to also create a marketing effort for your institution as well as SBA. Thank you for being a partner in our efforts.

Yours truly,


Elizabeth Auer
District Director